



**KERALA STATE RUBBER CO-OPERATIVE LTD. No.4412  
(RUBCO)**

**EXPRESSION OF INTEREST (EOI)**

**From Firms/Individuals for supplying raw materials and investing fund on raw materials to Rubco Furniture , Panel Boards & Beams Factory and Rubberised Coir Mattresses Factory**

**Kerala State Rubber Co-operative Ltd. (RUBCO)  
Rubco House, South Bazar, Kannur-670002, Kerala  
Website:www.rubcogroup.com, Ph: 91 497-2711134**

### **Time Schedule for EOI**

| Sl.No | Particulars                                             | Details                                                                  |
|-------|---------------------------------------------------------|--------------------------------------------------------------------------|
| 1     | EOI No.                                                 | Rubco/EOI-01/2026                                                        |
| 2     | Project Name                                            | EOI for Empanelment agency for supplying raw material and investing fund |
| 3     | Last date of submission of proposals in response to EOI | 04.08.2026, 3 PM.                                                        |
| 4     | Time and date of opening of EOI                         | 05.08.2026, 3 PM                                                         |
| 5     | Contact No. in case of any request                      | Contact No.9447650505                                                    |
| 6     | Email Id for clarification of EOI                       | info@rubcomail.com                                                       |

## **Expression of Interest**

Inviting

### **For Empanelment of Firm/Individual for supplying Raw Materials and Investing Fund.**

#### **Background**

Kerala State Rubber Co-operative Ltd. popularly known as RUBCO was formed in the year 1997, at the instance of the Government of Kerala, with the main objective of setting up of industries based on Rubber and Rubber wood with a view to augment the commercial utilization of Natural Rubber. Within a short span of its inception Rubco established three industrial establishments namely, Hawaii Chappal Manufacturing Factory, Rubber wood Furniture Panel Board Manufacturing Factory and Rubberised Coir Mattress Manufacturing Factory. Later on Rubco established Rubber Compound Mixing Plant and Tread Rubber Manufacturing Factory. Apart from these initiatives, Rubco also ventured into the manufacturing of Virgin Coconut Oil and Copra based coconut oil for diversifying its business portfolio.

##### **1. Coir Mattress:**

Rubberized Coir Mattress Factory commissioned on Feb 3, 2001 is engaged in the manufacturing and marketing of Rubberized Coir Mattress and pillows. The products of RUBCO Rubberized Coir Mattress unit have become the flagship product of RUBCO. These products have premium price in the market owing to high quality. This unit is in continuous production for the past 25 years. We have built a strong network across Kerala market. Now we are planning to scale up our operations on pan India basis.

##### **2. Furniture Division**

Rubco Furniture units is run through its fully owned subsidiary, Rubco Huat Wood Pvt. Ltd., of RUBCO, engaged in the production of Processed Rubber Wood Panels and Furniture. At present Rubco has capacity to process 48000 metric tons of Rubber wood annually. The unit is situated at Thalassery, Kannur district. Rubco produces house hold as well as office furniture out of Treated Rubber Wood and also manufacture and market Panel Boards and Beams which are used for making furniture. Owing to its superior quality and appealing designs, our products are always high in demand. Our order book remain consistently full and some time unable to keep pace with growing market demand.

#### **Scope of Business Activities:**

1. Capital Investment: We are seeking strategic financial backing, or to fund modern machinery, facility upgrade and market expansion.

2. Strategic Raw Material Supply (Post-Realisation Payment): To support our expanding production capacity, we are looking for reliable, long-term, high-quality raw materials suppliers for, Furniture, Panel Board & Beam and mattresses production units. Under this structure, materials are supplied for active production orders, and payments will be settled upon the realisation of sales (sales proceeds collection).

### **3. Benefits for Partners**

1. A reasonable return on investment
2. Guaranteed Demand: Direct integration into manufacturing cycles and institutional supply contracts
3. Long-term volume
4. Transparent Accounting

### **4. Qualifying Conditions:**

- The bidder shall have positive Net worth during the last three Financial Year, CA certificate shall be attached.
- The bidder shall have at least 7 cr. or more turnover during the last Financial Year
- The bidder shall have at least 3 years' experience in the similar field is an additional advantage.
- The bidder shall have at least 3 years' experience in Govt. Supply/ Govt. Contract (for Scope No. 2)
- The bidder should not be blacklisted by any Central or State Government or Public sector undertaking in India.
- The Bidder shall submit copies of PAN & GST Registration.
- List of Clients needs to be submitted.

### **5. Terms and Conditions for EOI:**

- The interested bidders may send their proposal to The Managing Director, Kerala State Rubber Co-operative Ltd (RUBCO) , Rubco House, South Bazar, Kannur- 670002, Kerala

- The interested bidders may also send their queries by email to [info@rubcomail.com](mailto:info@rubcomail.com) or Contact No.9447650505
- The last date of submission of proposal is 04/08/2026 at 3.00 PM
- RUBCO reserve the right to reject any or all proposals in part or full without assigning any reasons.
- All the information submitted in the EOI shall be accurate, complete and truthful.  
Any mis representation may result in disqualification
- Applicant should bare all cost associated with preparation and submission of EOI

#### 6. Communications:

- All communications including the submission of proposal should be addressed to Managing Director, Kerala State Rubber Co-operative Ltd. (RUBCO), Rubco House, South Bazar, Kannur-670002.
- All communications, including the envelopes, should contain the following information, to be marked at the top in bold letters: **Name of the project: “Empanelment of firm /individual for supplying raw materials and investing fund”**

#### 7. Submission of Proposal:

- The bidder shall submit the Proposal ONLY IN HARD BOUND FORM with all pages numbered serially and by giving an index of submissions. Each page of the submission shall be initialed by the Authorized Representative of the proposal as per the terms of the EOI.
- The Bidder shall submit all documents **In Original** as mentioned in Clause No.4.
- **The last date of submission of proposal is 04/08/2026 3.00 PM**

#### 8. Jurisdiction-

- The Legal Jurisdiction shall be the appropriate Courts of Kannur, Kerala State and the Courts at Kannur shall try the case.

Sd/-  
Managing Director, RUBCO